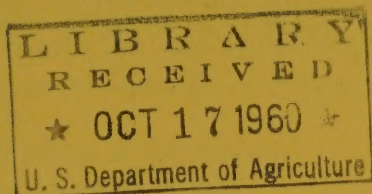


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H. L. PEARCY NURSERY Company



WHOLESALE PRICE LIST

Fall 1960 - Spring 1961

ROUTE 2, BOX 97
SALEM, OREGON

EMpire 4-1916 or
EMpire 2-1174



FALL 1960 — SPRING 1961

Terms of Sale

For the Trade Only

PRICES given in this list are intended for wholesale trade only and cancel all previous quotations. All prices quoted are f.o.b. Salem, Oregon.

RATES for quantities apply for each grade and variety as follows:

1 to 24 plants at the 10-rate.

25 or more at the 100-rate.

GRADING standards are those adopted by the American Association of Nurserymen.

PACKING at cost will be charged above prices quoted.

TERMS to buyers of known and established credit are 30 days net from date of invoice. Otherwise, remit cash with order or 25% with order, balance C.O.D. Eight per cent interest is charged on past due accounts.

SHIPPING instructions are requested. All shipments travel at buyer's risk and expense. Arrangements may be made for delivery by our truck.

CLAIMS or COMPLAINTS of any kind must be made in writing within 10 days of receipt of stock, and in the case of spoilage or breakage, must be accompanied by a copy of the Report of Damage furnished by an inspector for the carrier at time of delivery of shipment.

NO WARRANTY, expressed or implied, is given by the seller as to the growth or productivity of any nursery stock sold. Liability in all instances is limited to the original purchase price. No liability is assumed by us should injury befall our stock from hail, fire, flood, frost, or other causes beyond our control. All orders are accepted subject to crop conditions.



Abelia	6
Andromeda	6, 9
Arborvitae	6
Aucuba	6
Azalea	3, 7
Bamboo	10
Barberry	7
Boxwood	7
Camellia	8
Cedar	4
Cotoneaster	8
Cypress	3, 4
Daphne	8
Euonymus	9
Filbert	3
Fir	3, 4
Firethorn	3, 5
Forsythia	3
Heather	7-9
Holly	9
Hydrangea	3
Juniper	4, 5
Kinnikinnick	6
Laurel	10
Laurestinus	10
Mexican Orange	8
Osmanthus	9
Osmarea	9
Pernettya	9
Photinia	9
Pine	5
Privet	9
Rhododendron	10
Sarcococca	10
Skimmia	10
Spruce	5
St. Johnswort	9
Stranvaesia	10
Viburnum	10
Walnut	3
Weigelia	3
Yew	5, 6

NUT TREES

10

100

FILBERT

Barcelona, round nut, commercial variety.

Daviana, long nut, pollinizer.

Du Chilly, long nut, commercial variety, pollinizer.

4-5 ft., transplants	1.25	1.15
3-4 ft., transplants	1.15	1.05
2-3 ft., transplants	1.05	.95
4-5 ft., tip layers	.80	.75
3-4 ft., tip layers	.70	.65
2-3 ft., tip layers	.60	.55

Royal, large, heavy-producing commercial variety.

3-4 ft., transplants	1.25	1.15
2-3 ft., transplants	1.15	1.05
4-5 ft., tip layers	.90	.85
3-4 ft., tip layers	.80	.75
2-3 ft., tip layers	.70	.65

WALNUT

Franquette grafts on Manregian rootstocks.

6-8 ft.	3.00	2.75
4-6 ft.	2.65	2.40
3-4 ft.	2.35	2.10
* *		

DECIDUOUS SHRUBS

AZALEA mollis (Chinese Mollis)

1-Gallon, 9-12 in.	1.35	1.25
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FORSYTHIA dwarf Arnold

1-Gallon, 12-15 in.	.65	.60
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intermedia

1-Gallon, 12-15 in.	.65	.60
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HYDRANGEA macrophylla Revelation, good red.

1-Gallon, 9-12 in.	.60	.55
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WEIGELA

1-Gallon, 9-12 in.	.60	.55
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* * *

CONIFERS

ABIES nobilis (Noble Fir)

15-18 in.	2.10	1.85
1-Gallon, 6-9 in.	.90	.85

CHAMAECYPARIS law. alumi (Alumi Cypress)

7-8 ft.	7.00	6.50
6-7 ft.	6.00	5.50

law. azurea (Azure Cypress)

30-36 in.	2.75	2.50
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law. fletcheri (Fletcher Cypress)

5-6 ft.	4.00	3.75
4-5 ft.	3.50	3.25

CHAMAECYPARIS—Continued

	<u>10</u>	<u>100</u>
law. minima glauca (Little Blue Cypress), Dwarf.		
3-Gallon, 9-12 in.	2.00	1.75
1-Gallon, 6 in.	1.05	.95
law. potteni (Potteni Cypress)		
5-6 ft.	4.00	3.75
4-5 ft.	3.25	3.00
3-4 ft.	2.75	2.50
1-Gallon, 15-18 in.	1.05	.95
obtusa nana (Dwarf Hinoki Cypress)		
2-Gallon, 8-10 in.	1.60	1.45
pis. cyano viridis (Blue Spire Cypress), Dwarf.		
30-36 in.	4.00	3.75
24-30 in.	3.50	3.25
18-24 in.	3.00	2.75
3-Gallon, 15-18 in.	2.50	2.25
pis. filifera aurea nana (Dwarf Golden Threadbranch Cypress)		
1-Gallon, 6-9 in.	1.05	.95
pis. minima compacta (Midget Cypress)		
pis. minima compacta variegata		
1-Gallon, 6 in.	1.05	.95
thyoides glauca (Blue Whitecedar), Blue dwarf.		
1-Gallon, 6 in.	.80	.75

JUNIPERUS canadensis aurea (Golden Oldfield Juniper)

1-Gallon, 8-10 in.	.90	.85
chin. hetzi glauca (Blue Hetzi Juniper)		
3-Gallon, 24-30 in.	2.50	2.25
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana (Pfitzer Juniper)		
3-Gallon, 24-30 in.	3.00	2.75
2-Gallon, 12-15 in.	1.75	1.60
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana aurea (Golden Pfitzer Juniper)		
3-Gallon, 12-15 in.	2.35	2.10
2-Gallon, 10-12 in.	1.75	1.60
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana compacta (Compact Pfitzer Juniper)		
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana glauca (Blue Pfitzer Juniper)		
1-Gallon, 8-10 in.	.90	.85
eureka femina , Green upright.		
1-Gallon, 8-10 in.	.90	.85
excelsa strica (Spiny Greek Juniper), Pyramidal.		
1-Gallon, 6- 8 in.	.90	.85
horiz. plumosa (Andorra Juniper)		
1-Gallon, 8-10 in.	.90	.85
horiz. plumosa Bar Harbor (Bar Harbor Juniper)		
1-Gallon, 8-10 in.	.90	.85
horiz. Coast of Maine (Coast of Maine Juniper)		
1-Gallon, 6- 8 in.	.90	.85

JUNIPERUS—Continued

	<u>10</u>	<u>100</u>
horiz. douglasi (Waukegan Juniper)		
1-gallon, 6- 8 in.	.90	.85
procumbens (Japgarden Juniper)		
2-Gallon, 10-12 in.	1.65	1.50
1-Gallon, 8-10 in.	.90	.85
sabina tamariscifolia (Tamarix Savin Juniper)		
3-Gallon, 12-15 in.	2.15	1.90
1-Gallon, 6- 8 in.	.90	.85
squamata meyeri (Meyer Juniper)		
1-Gallon, 6- 8 in.	1.00	.90
virginiana tripartita (Fountain Red Cedar)		
3-Gallon, 12-15 in.	1.65	1.50
LIBOCEDRUS decurrens (Incense Cedar)		
5- 6 ft.	5.00	4.50
PICEA albertiana conica (Alberta Spruce)		
2-Gallon 9-12 in.	1.80	1.65
1-Gallon, 6 in.	1.05	.95
excelsa maxwelli (Maxwell Spruce)		
excelsa nidiformis (Nest Spruce)		
1-Gallon, 6 in.	1.05	.95
PINUS thunbergi (Japanese Black Pine)		
1-Gallon, 12-15 in.	.90	.85
PSEUDOTSUGA taxifolia (Douglas Fir)		
6- 8 ft.	5.00	4.50
5- 6 ft.	4.25	4.00
4- 5 ft.	3.75	3.50
3- 4 ft.	3.25	3.00
TAXUS baccata (English Yew) Semi-spreading, vase form.		
baccata erecta (Upright English Yew)		
4- 5 ft.	5.50	5.00
3- 4 ft.	4.25	4.00
30-36 in.	3.50	3.25
24-30 in.	3.00	2.75
18-24 in.	2.50	2.25
(Larger specimen available.)		
baccata aurea (Golden English Yew)		
1-Gallon, 6- 8 in.	1.50	.95
baccata erecta (Upright English Yew)		
1-Gallon, 6- 8 in.	1.05	.95
baccata fastigiata (Irish Yew) Green, upright.		
4½- 5 ft.	5.50	5.00
4 - 4½ ft.	5.00	4.50
3½- 4 ft.	4.25	4.00
3 - 3½ ft.	3.75	3.50
30-36 in.	3.25	3.00
24-30 in.	2.75	2.50
1-Gallon, 6- 8 in.	1.05	.95
baccata fastigiata aurea (Golden Irish Yew)		
18-24 in.	2.25	2.00
1-Gallon, 6- 8 in.	1.05	.95

TAXUS—Continued

	<u>10</u>	<u>100</u>
<i>baccata repandens</i> (Repandens Yew)		
1-Gallon, 6- 8 in.	1.05	.95
<i>cuspidata</i> (Japanese Spreading Yew)		
4- 5 ft.	6.50	6.00
3- 4 ft.	5.50	5.00
30-36 in.	4.50	4.25
<i>cuspidata hicksi</i> (Hicks Yew)		
3-3½ ft.	4.00	3.75
30-36 in.	3.50	3.25
24-30 in.	3.00	2.75
1-Gallon, 6 in.	.90	.85
THUJA <i>occ. pyramidalis</i> (Pyramidal Arborvitae)		
1-Gallon, 12-15 in.	.85	.80
<i>occ. umbraculifera</i> (Umbrella Arborvitae)		
1-Gallon, 6- 8 in.	.90	.85
<i>occ. woodwardi</i> (Woodward Arborvitae)		
24-30 in.	3.50	3.25
1-Gallon, 6- 8 in.	.85	.80
<i>or. aurea nana</i> (Berckman's Dwarf Arborvitae)		
1-Gallon, 6- 8 in.	.85	.80
<i>or. beverleyensis</i> (Golden Column Arborvitae)		
1-Gallon, 6-8 in.	.85	.80
<i>or. bonita</i> (Bonita Arborvitae)		
1-Gallon, 6- 8 in.	.85	.80
<i>or. Daly's nana</i> (Daly's Nana Arborvitae)		
1-Gallon, 6- 8 in.	.85	.80
<i>plicata pendula</i> (Weeping Lobbi Arborvitae)		
1-Gallon, 12-15 in.	.90	.85
* * * *		

BROAD-LEAVED EVERGREENS**ABELIA** Edward Goucher

2-Gallon, 15-18 in.	1.55	1.40
1-Gallon, 12-15 in.	1.10	1.00
1-Gallon, 9-12 in.	.80	.75

grandiflora (**White Abelia**)

2-Gallon, 15-18 in.	1.10	1.00
1-Gallon, 12-15 in.	.80	.75

ANDROMEDA *glaucophylla* (**Downy Andromeda**)

1-Gallon, 6- 9 in.	1.00	.90
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polifolia nana (**Dwarf Bog Rosemary Andromeda**)

1-Gallon, 6- 9 in.	1.00	.90
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ARCTOSTAPHYLOS *uva-ursi* (**Kinnikinnick**)

Dwarf creeper.

1-Gallon, 8-10 in.	.70	.65
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AUCUBA *japonica crotonifolia* (**Croton Aucuba**)*jap. fructo-alba* (**White-Berried Aucuba**) Female.*jap. maculata* (**Golddust Aucuba**) Female.*jap. maculata* (**Golddust Aucuba**) Male.

1-Gallon, 12-15 in.	1.10	1.00
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	<u>10</u>	<u>100</u>
AZALEA Greeting—Orange-red, mid-season.		
Hexe—Single violet-red, late mid-season.		
Macrantha—Light red, late.		
Macrantha—Double pink form, late.		
Maxwelli—Large red form, mid-season.		
Salmon Beauty—Light orange-red, large.		
Sherwood Red—Single orange-red, low.		
Sweetheart—Pink.		
1-Gallon, 6- 8 in.	.85	.80
BERBERIS buxifolia nana (Dulcis Nana Barberry)		
1-Gallon, 6- 9 in.	1.10	1.00
1-Gallon, 6 in.	.80	.75
chenaulti (Chenault Barberry)		
1-Gallon, 6- 9 in.	1.10	1.00
darwini (Darwin Barberry)		
1-Gallon, 6- 9 in.	.80	.75
diversifolia (Multiform Barberry)		
1-Gallon, 6- 9 in.	.80	.75
julianae (Wintergreen Barberry)		
18-24 in.	2.35	2.10
15-18 in.	1.85	1.70
12-15 in.	1.55	1.40
2-Gallon, 15-18 in.	1.85	1.70
1-Gallon, 9-12 in.	1.10	1.00
1-Gallon, 6-9 in.	.80	.75
julianae nana (Dwarf Wintergreen Barberry)		
3-Gallon, 15-18 in.	2.35	2.10
1-Gallon, 9-12 in.	1.35	1.25
stenophylla irwini (Irwin Barberry)		
1-Gallon, 6- 9 in.	.80	.75
triacanthophora (Three Spine Barberry)		
30-36 in.	3.00	2.75
24-30 in.	2.50	2.25
18-24 in.	2.05	1.80
15-18 in.	1.65	1.50
1-Gallon, 9-12 in.	1.10	1.00
1-Gallon, 6- 9 in.	.80	.75
verruculosa (Warty Barberry)		
15-18 in.	2.50	2.25
12-15 in.	2.05	1.80
9-12 in.	1.60	1.45
3-Gallon, 12-15 in.	2.05	1.80
2-Gallon, 9-12 in.	1.60	1.45
1-Gallon, 6- 9 in.	1.10	1.00
1-Gallon, 6 in.	.80	.75
BUXUS sempervirens arborescens (Truetree Box-wood) Sheared to pyramids and columns. (Specify which.)		
24-30 in.	4.25	4.00
18-24 in.	3.25	3.00
18 in.	2.85	2.60
CALLUNA vul. County Wicklow (Heather)— Aug.-Oct.		
1-Gallon, 6- 8 in.	.70	.65
vul. Mrs. H. E. Beale—July-Oct.		
1-Gallon, 8-10 in.	.80	.75
1-Gallon, 6- 8 in.	.70	.65

	<u>10</u>	<u>100</u>
CAMELLIA japonica Cheerful jap. Finlandia Red		
1-Gallon, 1 year, 1 bud and up	1.50	1.35
CHOISYA ternata (Mexican Orange)		
1-Gallon, 9-12 in.	.85	.80
COTONEASTER dammeri (Bearberry Cotoneaster) Cotoneaster humifusa.		
1-Gallon, 9-12 in.	1.00	.90
1-Gallon, 6- 9 in.	.70	.65
franchetti (Franchet Cotoneaster) Orange berries.		
3-Gallon, 18-24 in.	1.50	1.35
2-Gallon, 15-18 in.	1.10	1.00
1-Gallon, 12-15 in.	.80	.75
glaucophylla (Greyleaf Cotoneaster) Dwarf.		
1-Gallon, 6- 9 in.	.80	.75
microphylla (Rockspray Cotoneaster) Low, spreading.		
1-Gallon, 9-12 in.	.85	.80
microphylla glacialis (Pyrenees Cotoneaster) Cotoneaster congesta.		
1-Gallon, 12-15 in.	.80	.75
microphylla thymifolia (Thyme Rockspray Cotoneaster)		
1-Gallon, 6- 9 in.	.85	.80
parnayi (Brightbead Cotoneaster) Red berries.		
3-Gallon, 18-24 in.	1.70	1.55
1-Gallon, 12-15 in.	1.00	.90
praecox (Creeping Cotoneaster)		
1-Gallon, 6- 9 in.	.80	.75
repens (Redbox Cotoneaster)		
1-Gallon, 6- 9 in.	.80	.75
salicifolia (Willow-Leaf Cotoneaster)		
1-Gallon, 9-12 in.	.80	.75
DABOECIA polifolia alba (White Irish Belle Heather) June-Oct.		
pol. atropurpurea (Purple Irish Belle Heather) June-Oct.		
1-Gallon, 8-10 in.	.80	.75
DAPHNE burkwoodi (Burkwood Daphne)		
1-Gallon, 9-12 in.	1.10	1.00
cneorum (Rock Daphne) Fragrant pink.		
odora (Winter Daphne) Early spring blooming.		
1-Gallon, 6- 9 in.	1.10	1.00
ERICA carnea (Heather) Rose-pink, Jan.-May.		
carnea rosea (Springwood Pink Heather) Jan.-May.		
mediterranea hybrida (Mediterranean Heather) Feb.-April.		
stricta (Corsican Heath) Summer-blooming.		
vagans Maxwell (Red Maxwell Heather) July-Oct.		
vagans Maxwell (White Maxwell Heather) July-Oct.		
1-Gallon, 6- 8 in.	.70	.65

ERICA—Continued

	<u>10</u>	<u>100</u>
maxima (Maxima Heather) April.		
1-Gallon, 8-10 in.	.80	.75
carnea King George (King George Heather) Nov.-Jan.		
1-Gallon, 6- 8 in.	.80	.75
carnea carmine (Vivella Heather) Feb.-May.		
3-Gallon, 10-12 in.	1.15	1.05
1-Gallon, 6- 8 in.	.90	.85
EUONYMUS variegata (Evergreen Euonymus)		
1-Gallon, 6- 9 in.	.70	.65
HYPERICUM patulum henryi (Henry St. Johnswort)		
1-Gallon, 12-15 in.	.80	.75
ILEX crenata rotundifolia (Japanese Holly)		
1-Gallon, 6- 9 in.	.85	.80
pyramidalis (Dutch Holly)		
3-Gallon, 18-24 in.	2.00	1.75
LIGUSTRUM jap. recurvifolium (Crinklyleaf Privet)		
1-Gallon, 6- 9 in.	.80	.75
OSMANTHUS delavayi (Delavay Osmanthus) Compact growth.		
1-Gallon, 6- 9 in.	.90	.85
ilicifolius (Holly Osmanthus) Dark green foliage.		
1-Gallon, 6- 9 in.	.80	.75
ilicifolius variegatus (Variegated Holly-Leaf Osmanthus)		
1-Gallon, 6- 9 in.	.80	.75
OSMAREA burkwoodi (Burkwood Osmarea)		
1-Gallon, 9-12 in.	.80	.75
PERNETTYA mucronata (Chilean Pernettya) Male.		
mucronata rosea —Pink or red berries.		
1-Gallon, 9-12 in.	1.10	1.00
1-Gallon, 6- 9 in.	.80	.75
mucronata alba —White berries.		
1-Gallon, 6- 9 in.	.90	.85
PHOTINIA glabra (Japanese Photinia)		
1-Gallon, 9-12 in.	.90	.85
serrulata (Chinese Photinia)		
1-Gallon, 9-12 in.	.80	.75
PIERIS forresti (Chinese Andromeda)		
1-Gallon, 6- 9 in.	1.10	1.00
japonica (Japanese Andromeda) Compact, low.		
1-Gallon, 9-12 in.	1.10	1.00
japonica variegata (Whiterim Japanese Andromeda)		
1-Gallon, 6- 9 in.	1.10	1.00

	<u>10</u>	<u>100</u>
PLEIOBLASTUS humilis (Low Bamboo) Lush foliage, leaves 12 inches long, canes 6 to 10 feet in height.		
2 cane clumps	2.75	2.50
3 cane clumps	3.75	3.50
PRUNUS laurocerasus zabeliana (Zabel Laurel)		
lusitanica (Portugal Laurel)		
1-Gallon, 6- 9 in.	.85	.80
officinalis (English Laurel) Hedge plants.		
15-18 in., bare root	.50	.45
officinalis nana (Dwarf English Laurel)		
18-24 in.	1.80	1.65
15-18 in.	1.50	1.35
PYRACANTHA Government Red (Firethorn)		
Santa Cruz (Santa Cruz Firethorn)		
3-Gallon, 2-3 ft.	1.80	1.65
1-Gallon, 15-18 in.	1.10	1.00
RHODODENDRON —Over 50 named varieties, including:		
Blandyanum	Mme. Cheroze	
Bowbells	Neriiarb	
Cynthia	Pink Pearl	
Fabia	Princess Elizabeth	
Gills Crimson	Pygmalion	
Lord Roberts	Unknown Warrior	
Mayday	Unique	
1-Gallon, 6- 8 in.	1.75	1.50
Blue Diamond—Compact, blue flowers.		
Blue Sapphire—Clear blue dwarf.		
1-Gallon, 6- 8 in.	1.10	1.00
Impeditum—Purple-blue dwarf.		
1-Gallon, 8-10 in.	1.35	1.25
SARCOCOCCA hookeriana humilis		
1-Gallon, 6 in.	.90	.85
ruscifolia (Fragrant Sarcococca) Dwarf.		
1-Gallon, 6- 9 in.	1.00	.90
SKIMMIA japonica (Japanese Skimmia) Female.		
japonica—Male.		
1-Gallon, 12-15 in.	1.35	1.25
japonica alba—White-berried female.		
japonica nana—Dwarf female.		
1-Gallon, 6- 8 in.	1.10	1.00
STRANVAESIA davidiana (Chinese Stranvaesia)		
davidiana undulata (Low Stranvaesia)		
1-Gallon, 9-12 in.	.80	.75
VIBURNUM davidi (David Viburnum)		
2-Gallon, 10-12 in.	1.65	1.50
2-Gallon, 8-10 in.	1.30	1.20
1-Gallon, 6- 8 in.	1.05	.95
tinus (Laurestinus Viburnum) Winter-blooming.		
2-Gallon, 15-18 in.	1.50	1.35
1-Gallon, 9-12 in.	.85	.80

NURSERY



Island Road

Windsor

Chemawa Road

Keizer

North River Road

Broadway

Cherry Avenue

U. S. 99E To Portland

Pine St.

SALEM

Liberty St.

U. S. 99E to Albany

H. L. Pearcy Nursery Company

Route 2, Box 97

Salem, Oregon

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